

Landlord Presentation

This book provides a comprehensive overview of the process involved in representing a landlord for property rental. This includes understanding the process, landlord presentation, the Residential Tenancy Act, Skyslope templates, and client for life/referrals. The detailed process involves qualifying the landlord, conducting a market rent evaluation, preparing the property for showings, listing the property for rent, taking in offers and applications, and finalizing the deal with necessary documentation. We also outline mandatory forms for listing and emphasizes the importance of after-service care and referrals. It further includes a review of the entire process, highlighting the key steps involved. this is a valuable resource for real estate professionals looking to enhance their understanding of representing landlords in property rental transactions.

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Revision #1

Created 22 June 2026 15:16:13 by Eryn Richardson

Updated 22 June 2026 15:17:14 by Eryn Richardson