Sample Job Posting

Job Title: Licensed Real Estate Sales Professional – Team Member

Are you ready to take your real estate career to the next level with a powerhouse team backed by one of Canada's most respected brokerages? Join **[Team Name]**, proudly operating under **Century 21 Heritage Group**, and become part of a collaborative, high-performance environment designed to accelerate your growth and success.

Since [year], our team has helped hundreds of families and investors buy, sell, and build wealth through real estate. We don't just sell homes—we build long-term client relationships through trust, transparency, and results.

Who You Are:

- A **licensed REALTOR®** in good standing with [province/board]
- A **driven, self-motivated** professional who thrives in a team setting
- A **lifelong learner**, eager to grow both personally and professionally
- **Client-focused**, with a deep desire to guide buyers and sellers with excellence
- Comfortable with systems, technology, and taking initiative

What You Can Expect From Us:

- **One-on-one mentorship** and support from top-producing agents
- Weekly **team meetings, masterminds**, and **sales training**
- **Inbound leads** through structured lead rotation
- Access to our **team CRM, templates, presentations**, and playbook
- In-house **marketing support** and branding collateral
- Custom **webpage**, database access, and technology tools
- Invitations to **exclusive client events** and team recognition programs
- **Competitive compensation** structure designed for growth and sustainability

What You’ll Do:

- Represent clients in **residential resale, pre-construction, or investment** properties
- Conduct buyer and seller consultations with confidence
- Write and negotiate offers with integrity and strategy
- Follow up with leads through calls, texts, emails, and CRM workflows
- Build your **personal brand** within a trusted team structure
- Participate in **team initiatives, training, and accountability systems**

Ready to Apply?

If you’re ready to align yourself with a supportive team that values performance, professionalism, and purpose—**we want to hear from you.**

Submit your **resume** and a short **introductory message** to [email address or application link].

Let’s build something great—together.

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